



## **OFFICE OF COUNTY MAYOR GLENN JACOBS**

Procurement Division, 1000 N. Central Street, Suite 100, Knoxville, TN 37917

### **Knox County Procurement Division Addendum I to Invitation for Bid No. 2971 School Bus Video Camera System**

**Addendum Date: August 3, 2020**

**Buyer: Heather Whitehead**

**Closing Date: August 13, 2020**

**Total Page(s): Three (3) Pages**

The following is for clarification:

- Question 1. Are these county owned school buses?  
Answer 1. All buses are owned by 60+ unique contract providers. KCS owns or maintains equipment on buses.
- Question 2. On how many school buses are the cameras required?  
Answer 2. All school buses operating in service for KCS are required to have a video recording system, currently there are approximately 450 buses. Obsolescence, damage, and fleet additions determine replacement rate. An inventory is also maintained. Per Section 3.35 of IFB No. 2971, Knox County does not guarantee that any quantities will be ordered. Goods will be ordered on an as needed basis.
- Question 3. Are you open to a Cloud based system? (This would eliminate the need for DVR)  
Answer 3. Yes, if the functionality meets or exceeds the requirements outlined in IFB No. 2971. If submitting an alternate system, bidders must fully detail any and all upfront and reoccurring costs, including data usage and storage fees.
- Question 4. Would you be open to a demo of the Cloud bases system?  
Answer 4. Yes, provided it meets stipulations in question 3. Knox County will determine whether or not a demo is required.
- Question 5. How many School Bus Video Camera Systems do you plan to purchase initially after awarding the contract?  
Answer 5. Knox County anticipates a small initial purchase of 20-30 units to verify form, fit, and finish. A larger purchase planned for the following fiscal year. However, per Section 3.35 of IFB No. 2971, Knox County does not guarantee that any quantities will be ordered.
- Question 6. Do you require an SD card included with the DVR and the 1TB hard drive for redundant SD card back-up? Or just require the capability to add an SD card for redundant SD card back-up.  
Answer 6. Either is acceptable, but if added equipment is required to meet bid specs, the price of such equipment must be fully detailed.



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- Question 7. For the buses you plan to add the school bus video camera system, please provide a breakdown of the buses by make/model, length or passenger capacity, and quantity of each?
- Answer 7. Information not available. Knox County cannot accurately predict which units will be in service throughout next year and/or what DVR systems may fail and need replaced. Our general process is a Hall camera and Driver camera for Special Education buses and Driver Camera, Hall Camera, and Camera mounted halfway back for large conventional buses. Variations of manufacturers are generally dealt with during installation by utilizing various mounting positions. This is very bus specific and approach is determined by our technicians.
- Question 8. Do you want an Event Marker Button so the driver can flag events for quick access of the event video?
- Answer 8. Not required. We have that capability currently, but do not use it. If that capability is included, the price must be fully detailed.
- Question 9. Do you want a GPS Antenna so the bus location and speed can be seen on a map when viewing video?
- Answer 9. Not needed. If that capability is included, the price must be fully detailed.
- Question 10. Do you want a DVR Sensor Harness that captures when the driver activates left turn signal, right turn signal, brakes, hazard lights, amber warning lights, red warning lights, stop arm, and front door.
- Answer 10. No.
- Question 11. In the RFP, section 3.9 states "bidders must state the percentage off of current catalog price for all items not listed in Attachment A." Can we submit a supplemental price sheet so additional and/or optional items can be quoted?
- Answer 11. The pricing evaluation will be based off Attachment A (Pricing). Attachment A must be submitted. An additional price list can be submitted in lieu of a catalog discount, but will not be considered during the cost evaluation. Please note that if a pricing sheet is submitted in lieu of a catalog discount and an award is made to your organization, we will only be able to purchase specific items listed whereas a catalog discount would allow us to purchase any and all items that fall under the scope of the solicitation.
- Question 12. Does installation need to be quoted?
- Answer 12. No. KCS has their own technicians and anticipates that they will perform all installations and deinstallations.



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Question 13. Is there existing equipment that needs to be removed from the vehicles prior to new equipment being installed? If so, how many buses will require system removal and how many cameras do these systems have? Is a cut and tuck process for wiring acceptable? Does the owner want the original equipment back? What is the minimum number of buses that will be available each day?

Answer 13. No. See Question and Answer 12.

Question 14. Is there only one location where the bus cameras will be installed? If no, what are the addresses of each location? What are the hours at each location that work can be performed? Are we permitted to dispose of the installed systems' packing materials in your supplied dumpster?

Answer 14. No. See Question and Answer 12.

End of Addendum I.

Please acknowledge Addendum I in your response.

Heather Whitehead, CPPB  
Knox County Procurement